

Salamander Designs Announces New Furniture Design Services Team

Integrator/Client service team launches at InfoComm and provides knowhow to maximize performance and cost efficiency of all design possibilities.

InfoComm USA— June 4, 2018 — Commercial and residential AV system and interior designers understand the value of collaborating with an experienced design engineering team from start to finish of crucial projects. Salamander Designs, recognized world leader in designing and manufacturing premium quality furniture for audio/video integration, now provides the missing link that connects the needs and requirements of end-users—through their professional custom integrator—to the final design, construction and delivery of exactly the right solutions.

“No one knows how to turn custom workplace furniture ideas into reality better than we do,” said Scott Srolis, vice president of sales and marketing at Salamander Designs. “Our new in-house Design Services Team connects the dots and gives our integrator and interior partners the expanded ability to work from hand drawings, photos or specs—or even just discovery conversations—and then color match finishes and incorporate design elements to meet the most stringent requirements.”

Thanks to Salamander’s modular systems approach to technology furniture designs, the company has been able to move quickly on client needs to deliver the highest-quality custom solutions with short lead times. Fortune 500 and forward-thinking startup companies have collaborated with Salamander’s Design Services Team to deliver personalized solutions to enhance their facilities and businesses.

Salamander Designs offers a broad array of specialized services to support commercial integrators and interior designers and the companies they serve. These include:

- Collaborative custom design, finishing, materials and color matching
- Professional-grade furniture that is built-to-order and built to last
- One-on-one design consultations and dedicated design team
- Modular systems that enable quick deployment while saving engineering costs
- Quick-ship, drop-ship and white glove service available
- Sustainable furniture design manufactured in 100% solar-powered USA factory
- Made in America and backed by Limited Lifetime USA Warranty

System integrators and interior designers are invited to visit Salamander Designs during InfoComm at Booth #N1516 to learn more about this exciting new program and see the highlights of Salamander’s 2018 lineup, which includes exciting, elegant new deep cabinets that double as full, traditional technical equipment racks and other leading-edge furniture and huddle solutions.

About Salamander Designs, Ltd.

For more than 25 years, multiple award-winning Salamander has been designing and manufacturing premium quality furniture for residential and commercial audio/video integration that complements any space. Committed to the promise that every customer deserves furniture that is shaped by their needs, Salamander’s expert design team and build-to-order formula serve a wide range of markets equally, including the advanced audiophile, luxury residential and commercial customers of all sizes and categories. All products are custom made in a 100% solar powered USA facility, uniquely quick shipped within days and backed by a lifetime warranty which includes superior support. It’s not just furniture, it’s furniture engineered to make today’s electronics, technology and people work and live better. To learn why global companies such as Sony, Microsoft, General Electric, NBC Sports, United Technologies and thousands of residential customers worldwide rely on Salamander furniture and accessories, visit salamanderdesigns.com.

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Press Contacts

Salamander Designs, Ltd.

Angela Babowicz

press@salamanderdesigns.com

860-761-9523